

BrokerCheck Report

JEFFRY DEAN KORTE

CRD# 1494402

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Please be aware that fraudsters may link to BrokerCheck from phishing and similar scam websites, trying to steal your personal information or your money. Make sure you know who you're dealing with when investing, and contact FINRA with any concerns.

For more information read our [investor alert](#) on imposters.

About BrokerCheck®

BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

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Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at

brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources.

[For more information about FINRA, visit www.finra.org.](http://www.finra.org)



JEFFRY D. KORTE

CRD# 1494402

Currently employed by and registered with the following Firm(s):

B **MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED**
 14636 N SCOTTSDALE RD
 SCOTTSDALE, AZ 85254
 CRD# 7691
 Registered with this firm since: 06/17/1987

IA **MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED**
 14636 N SCOTTSDALE RD
 SCOTTSDALE, AZ 85254
 CRD# 7691
 Registered with this firm since: 04/11/1990

Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is registered with:

- 9 Self-Regulatory Organizations
- 42 U.S. states and territories

This broker has passed:

- 0 Principal/Supervisory Exams
- 2 General Industry/Product Exams
- 2 State Securities Law Exams

Registration History

This broker was previously registered with the following securities firm(s):

- B** **ROBERT W. BAIRD & CO. INCORPORATED**
 CRD# 8158
 01/1987 - 06/1987
- B** **NML EQUITY SERVICES, INC.**
 CRD# 2881
 07/1986 - 06/1987

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **No**



Broker Qualifications

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 9 SROs and is licensed in 42 U.S. states and territories through his or her employer.

Employment 1 of 1

Firm Name: **MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED**

Main Office Address: **ONE BRYANT PARK
NEW YORK, NY 10036**

Firm CRD#: **7691**

	SRO	Category	Status	Date
B	Cboe BYX Exchange, Inc.	General Securities Representative	Approved	05/15/2014
B	Cboe BZX Exchange, Inc.	General Securities Representative	Approved	05/15/2014
B	Cboe EDGA Exchange, Inc.	General Securities Representative	Approved	05/15/2014
B	Cboe EDGX Exchange, Inc.	General Securities Representative	Approved	05/15/2014
B	Cboe Exchange, Inc.	General Securities Representative	Approved	03/03/1991
B	FINRA	General Securities Representative	Approved	06/17/1987
B	Investors' Exchange LLC	General Securities Representative	Approved	08/17/2016
B	Nasdaq Stock Market	General Securities Representative	Approved	07/12/2006
B	New York Stock Exchange	General Securities Representative	Approved	06/17/1987

	U.S. State/ Territory	Category	Status	Date
B	Alaska	Agent	Approved	12/08/2006
B	Arizona	Agent	Approved	07/30/1987
B	California	Agent	Approved	03/27/1989
B	Colorado	Agent	Approved	06/17/1987



Broker Qualifications

Employment 1 of 1, continued

	U.S. State/ Territory	Category	Status	Date
B	Connecticut	Agent	Approved	01/08/2015
B	Delaware	Agent	Approved	06/19/2020
B	Florida	Agent	Approved	02/24/1995
B	Georgia	Agent	Approved	01/20/1998
B	Hawaii	Agent	Approved	05/09/2022
B	Idaho	Agent	Approved	01/26/2007
IA	Idaho	Investment Adviser Representative	Approved	01/02/2008
B	Illinois	Agent	Approved	03/15/1990
B	Indiana	Agent	Approved	08/16/2017
B	Iowa	Agent	Approved	08/26/2013
B	Kansas	Agent	Approved	09/23/1991
B	Kentucky	Agent	Approved	05/14/2018
B	Maryland	Agent	Approved	09/04/2013
B	Massachusetts	Agent	Approved	09/21/2006
B	Michigan	Agent	Approved	08/10/1994
B	Minnesota	Agent	Approved	06/07/1988
B	Missouri	Agent	Approved	10/12/1990
B	Montana	Agent	Approved	02/28/2012
B	Nebraska	Agent	Approved	06/17/1987
B	Nevada	Agent	Approved	03/04/2015
B	New Hampshire	Agent	Approved	12/01/2015



Broker Qualifications

Employment 1 of 1, continued

	U.S. State/ Territory	Category	Status	Date
B	New Jersey	Agent	Approved	09/12/1996
B	New Mexico	Agent	Approved	10/31/2018
B	New York	Agent	Approved	04/02/1992
B	North Carolina	Agent	Approved	08/08/2005
B	North Dakota	Agent	Approved	12/16/2020
B	Ohio	Agent	Approved	09/13/2012
B	Oklahoma	Agent	Approved	03/28/2007
B	Oregon	Agent	Approved	11/01/2011
B	Pennsylvania	Agent	Approved	03/16/2015
B	South Carolina	Agent	Approved	06/22/2005
B	South Dakota	Agent	Approved	04/06/2023
B	Tennessee	Agent	Approved	10/18/2007
B	Texas	Agent	Approved	04/11/1990
IA	Texas	Investment Adviser Representative	Restricted Approval	04/11/1990
B	Utah	Agent	Approved	03/10/1993
B	Virginia	Agent	Approved	01/21/1998
B	Washington	Agent	Approved	03/27/1990
B	Wisconsin	Agent	Approved	07/13/2016
B	Wyoming	Agent	Approved	01/06/1998

Branch Office Locations

Broker Qualifications



Employment 1 of 1, continued

MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED

14636 N SCOTTSDALE RD

SCOTTSDALE, AZ 85254



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
No information reported.		

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination	SIE	10/01/2018
B General Securities Representative Examination	Series 7	07/19/1986

State Securities Law Exams

Exam	Category	Date
IA Uniform Investment Adviser Law Examination	Series 65	01/31/1992
B Uniform Securities Agent State Law Examination	Series 63	07/23/1987

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.



Broker Qualifications

Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
B 01/1987 - 06/1987	ROBERT W. BAIRD & CO. INCORPORATED	8158	
B 07/1986 - 06/1987	NML EQUITY SERVICES, INC.	2881	

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
09/2009 - Present	BANK OF AMERICA, N.A.	BUS WEALTH MANAGEMENT ADVISOR	Y	SCOTTSDALE, AZ, United States
06/1987 - Present	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	WEALTH MANAGEMENT ADVISOR	Y	SCOTTSDALE, AZ, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

FOR PROFIT OR NOT FOR PROFIT: FOR-PROFIT ORGANIZATION
 NAME OF OUTSIDE BUSINESS ORGANIZATION: JEFFRY DEAN KORTE
 INVESTMENT RELATED: N
 ADDRESS OF BUSINESS:
 SCOTTSDALE, ARIZONA 85258
 NATURE OF BUSINESS: OTHER, AUTHOR
 POSITION, TITLE, ASSOCIATION: OWNER,
 START DATE OF RELATIONSHIP: 3/29/2010
 NUMBER OF HOURS DEVOTED: 10 HOUR(S) QUARTERLY
 NUMBER OF HOURS DEVOTED DURING TRADING HOURS: 0
 DUTIES: AUTHOR OF THE BOOK DANILO



Registration and Employment History

Other Business Activities, continued

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FOR PROFIT OR NOT FOR PROFIT: NON-PROFIT ORGANIZATION

NAME OF OUTSIDE BUSINESS ORGANIZATION: ARIZONA VETERANS HALL OF FAME SOCIETY

INVESTMENT RELATED: N

ADDRESS OF BUSINESS:

CHANDLER, ARIZONA 85248

NATURE OF BUSINESS: CHARITABLE ORGANIZATION,

POSITION, TITLE, ASSOCIATION: ADVISORY BOARD MEMBER,

START DATE OF RELATIONSHIP: 4/24/26

NUMBER OF HOURS DEVOTED: 2 HOUR(S) MONTHLY

NUMBER OF HOURS DEVOTED DURING TRADING HOURS: 1

DUTIES: I AM ON THE BOARD OF DIRECTORS FOR THE VETERANS HALL OF FAME FOUNDATION

I*120319

For profit or not for profit: For-Profit Organization

Name of outside business organization: DANILO, LLC

Investment related: N

Address of business:

scottsdale, Arizona 85250

Nature of business: LLC,

Position, title, association: Owner,

Start date of relationship: 1/1/2010

Number of hours devoted: 0 hour(s) Annually

Number of hours devoted during trading hours: 0

Duties: I wrote a book. It is listed on amazon for sale for \$20 each.

End of Report



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