

## BrokerCheck Report RICHARD SCOTT BROWN

CRD# 2156409

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Please be aware that fraudsters may link to BrokerCheck from phishing and similar scam websites, trying to steal your personal information or your money. Make sure you know who you' re dealing with when investing, and contact FINRA with any concerns. For more information read our <u>investor alert</u> on imposters.

#### About BrokerCheck®

BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

#### • What is included in a BrokerCheck report?

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.
- Where did this information come from?
- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
  - information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
  - o information that regulators report regarding disciplinary actions or allegations against firms or brokers.
- How current is this information?
- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.
- What if I want to check the background of an investment adviser firm or investment adviser representative?
- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at https://www.adviserinfo.sec.gov. In the alternative, you may search the IAPD website directly or contact your state securities regulator at http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414.
- Are there other resources I can use to check the background of investment professionals?
- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

#### Thank you for using FINRA BrokerCheck.



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Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at

brokercheck.finra.org

For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

### RICHARD S. BROWN CRD# 2156409

This broker is not currently registered.

### **Report Summary for this Broker**



This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

| This broker is not currently registered.                                     | Disclosure Events  |
|--|--|
| This broker has passed:  | All individuals registered to sell securities or provide<br>investment advice are required to disclose customer<br>complaints and arbitrations, regulatory actions,<br>employment terminations, bankruptcy filings, and<br>criminal or civil judicial proceedings. |
| -  |  |
| 1 Principal/Supervisory Exam   | Are there events disclosed about this broker? No   |
| 4 General Industry/Product Exams   |  |
| <ul> <li>2 State Securities Law Exams</li> </ul>                             |  |
| Registration History   | Investment Adviser Representative  |
| This broker was previously registered with the following securities firm(s): | The information below represents the individual's record as a broker. For details on this individual's   |
| B LINCOLN FINANCIAL ADVISORS   | record as an investment adviser representative, visit the SEC's Investment Adviser Public  |
| CRD# 3978  | Disclosure website at  |
| CHERRY HILL, NJ  | https://www.adviserinfo.sec.gov  |
| 12/2018 - 06/2022<br>B QUESTAR CAPITAL CORPORATION                           |  |
| CRD# 43100   |  |
| MOUNT LAUREL, NJ<br>02/2013 - 11/2016  |  |
| B ESSEX SECURITIES LLC   |  |
| CRD# 46605   |  |
| TOPSFIELD, MA<br>02/2009 - 10/2012   |  |
| UZ/ZUUS = 10/ZU1Z  |  |

### **Broker Qualifications**



#### Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This broker is not currently registered.

#### **Broker Qualifications**



#### Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below.

This individual has passed 1 principal/supervisory exam, 4 general industry/product exams, and 2 state securities law exams.

#### **Principal/Supervisory Exams**

| Exam                           | 1  | Category   | Date       |  |  |
|--------------------------------|--|------------|------------|--|--|
| В                              | General Securities Principal Examination                                     | Series 24  | 09/20/2004 |  |  |
| General Industry/Product Exams |  |            |            |  |  |
| Exam                           | 1  | Category   | Date       |  |  |
| B                              | Investment Company Products/Variable Contracts Representative<br>Examination | Series 6TO | 01/02/2023 |  |  |
| В                              | Securities Industry Essentials Examination                                   | SIE        | 11/11/2016 |  |  |
| B                              | General Securities Representative Examination                                | Series 7   | 10/18/1994 |  |  |
| B                              | Investment Company Products/Variable Contracts Representative<br>Examination | Series 6   | 05/21/1992 |  |  |

#### **State Securities Law Exams**

| Exam |  | Category  | Date       |
|------|--|-----------|------------|
| IA   | Uniform Investment Adviser Law Examination     | Series 65 | 12/31/2010 |
| В    | Uniform Securities Agent State Law Examination | Series 63 | 09/17/1991 |

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

### **Broker Qualifications**

### **Professional Designations**

This section details that the representative has reported **0** professional designation(s).

No information reported.



User Guidance

### **Registration and Employment History**

#### **Registration History**

The broker previously was registered with the following firms:

| Reg | istration Dates   | Firm Name                                     | CRD#  | Branch Location  |
|-----|-------------------|---|-------|------------------|
| B   | 12/2018 - 06/2022 | LINCOLN FINANCIAL ADVISORS<br>CORPORATION     | 3978  | CHERRY HILL, NJ  |
| В   | 02/2013 - 11/2016 | QUESTAR CAPITAL CORPORATION                   | 43100 | MOUNT LAUREL, NJ |
| В   | 02/2009 - 10/2012 | ESSEX SECURITIES LLC                          | 46605 | TOPSFIELD, MA    |
| В   | 10/2007 - 01/2009 | INVESTORS CAPITAL CORP.                       | 30613 | BRAINTREE, MA    |
| В   | 08/2005 - 07/2006 | SUN LIFE FINANCIAL DISTRIBUTORS, INC.         | 5496  | BOSTON, MA       |
| В   | 12/2002 - 08/2005 | INVESTORS CAPITAL CORP.                       | 30613 | LYNNFIELD, MA    |
| В   | 05/2001 - 08/2002 | AFD, INC.                                     | 34047 | NORTHBROOK, IL   |
| B   | 12/2000 - 05/2001 | NATIONWIDE INVESTMENT SERVICES<br>CORPORATION | 7110  | COLUMBUS, OH     |
| В   | 12/1997 - 01/2000 | FIRST VARIABLE CAPITAL SERVICES, INC.         | 30007 | BIRMINGHAM, AL   |
| В   | 01/1996 - 07/1996 | FIS SECURITIES, INC.                          | 30533 | BOSTON, MA       |
| B   | 03/1995 - 12/1995 | MDS SECURITIES INCORPORATED                   | 29367 | CARMEL, IN       |
| B   | 06/1994 - 02/1995 | AMERICAN EXPRESS FINANCIAL<br>ADVISORS INC.   | 6363  | MINNEAPOLIS, MN  |
| В   | 06/1994 - 02/1995 | IDS LIFE INSURANCE COMPANY                    | 6321  | MINNEAPOLIS, MN  |
| B   | 05/1992 - 04/1994 | PRUCO SECURITIES CORPORATION                  | 5685  | NEWARK, NJ       |

**Employment History** 



#### **Employment History, continued**

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

| Employment        | Employer Name               | Position                                | Investment Related | Employer Location               |
|-------------------|-----------------------------|---|--------------------|---------------------------------|
| 04/2017 - Present | LINCOLN FINANCIAL ADVISORS  | REGISTERED<br>REPRESENTATIVE            | Y                  | PHILADELPHIA, PA, United States |
| 11/2016 - 04/2017 | Unemployed                  | Unemployed                              | Ν                  | Mullica Hill, NJ, United States |
| 02/2013 - 11/2016 | QUESTAR ASSET MANAGEMENT    | INVESTMENT<br>ADVISOR<br>REPRESENTATIVE | Y                  | MINNEAPOLIS, MN, United States  |
| 02/2013 - 11/2016 | QUESTAR CAPITAL CORPORATION | REGISTERED<br>REPRESENTATIVE            | Y                  | MINNEAPOLIS, MN, United States  |
| 11/2012 - 11/2016 | ROSTER FINANCIAL            | FMO HEAD OF SALES                       | Y                  | VOORHEES, NJ, United States     |

#### **Other Business Activities**

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

 Richard S Brown 112 Willow Oaks Lane Mullica Hill NJ 08062 Category: Insurance Investment Related: Y Title: agent Duties: Offering traditional fixed life insurance and fixed annuities Start Date: 09/12/2018 Hours per Month: 5 Hours per Month during trading hours: 0

2) Richard and Stephanie Brown 112 Willow Oaks Lane Mullica Hill NJ 08062 Category: Real Estate Rental Investment Related: Y Title: co-owner and landlord Duties: collect rent Start Date: 02/23/2015 Hours per Month: 5



### **Registration and Employment History**

#### **Other Business Activities, continued**

Hours per Month during trading hours: 0



User Guidance



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